

Neon Sign Scope Comparison Worksheet

Use this worksheet to compare product-only, installed, repair, retrofit, and multi-location quotes. The safest quote comparison question is: **Does this quote cover only the neon sign product, or does it cover the full commercial sign project?** Fill in each quote column before approving a scope.

Scope Item Comparison Matrix

Scope Item & Details	Quote A	Quote B	Quote C	Notes or Exclusions
Sign Type <i>glass neon, LED neon-style, repair, retrofit, or unknown</i>				
Use Case <i>indoor wall, window-facing, exterior-rated, brand wall, or storefront</i>				
Approximate Size <i>size, text length, logo complexity, colors, and effects</i>				
Sign Backing <i>clear acrylic, shaped acrylic, panel, raceway, or other</i>				
Mounting Method <i>wall-mounted, hanging, window-facing, panel-mounted, or exterior</i>				
Installation Scope <i>included, excluded, separate, or to be confirmed</i>				
Power Review <i>power review or qualified coordination: included, excluded, or separate</i>				
Permit & Compliance <i>landlord, property, permit, or local review exposure</i>				
Retrofit or Repair <i>repair, restoration, replacement, or neon-to-LED retrofit needs</i>				
Warranty & Post-Install <i>maintenance, service, warranty terms, or replacement planning</i>				
Multi-Location Specs <i>multi-location standards: size, color, backing, mounting, and site exceptions</i>				

Decision Notes

Buyer Note: This resource is for planning only. It is not pricing, electrical, repair, installation, code, permit, landlord approval, or material-performance advice. Confirm project requirements through site-specific review and approved specifications.