

Awning Sign Scope Comparison Worksheet

Compare quotes by project path and included scope, not by the word 'awning' alone. Use this worksheet when comparing new awnings, fabric re-covers, awning re-skins, graphic updates, repairs, and full replacements.

1. Quote Comparison Fields

Scope Item	Quote A	Quote B	Quote C
Project path clearly defined			
Frame review included			
Material or fabric specified			
Awning graphics method specified			
Awning lettering or valance graphics included			
Old awning removal included or excluded			
Installation included or separate			
Landlord support included where relevant			
Permit support included where relevant			
Lighting coordination included where required			
Wall repair included or excluded			
Maintenance or replacement planning included			

2. What the Quote Should Clarify & Project Path Notes

Project Path	What to Confirm Before Approval
New Awning Sign	Confirm frame, material, graphics, projection, mounting surface, installation, and approval path.
Fabric Re-cover / Re-skin	Confirm frame suitability, measurements, material compatibility, graphics method, removal, and access.
Graphic Update	Confirm surface condition, logo size, lettering, color matching, visibility, and material compatibility.
Awning Repair	Confirm repair feasibility, damage type, access, material, frame condition, and whether replacement is more appropriate.
Full Replacement	Confirm removal, disposal, new frame, material, mounting, installation, approvals, and future maintenance needs.

3. Buyer Decision Notes

Decision Point	Notes
Strongest fit	
Biggest uncertainty	
Information still needed	
Questions for BlinkSigns / partner	

Public Disclaimer: This worksheet is for buyer education and quote comparison. It does not provide fixed pricing, installation instructions, electrical guidance, structural guidance, permit filing instructions, material performance guarantees, landlord approval guidance, or approval guarantees. Final scope depends on site-specific review and approved specifications.